

Advertising Sales Representative Internship  
***Enjoy Connecting with YOUR Community Voice!***

The Community Voice is the fastest-growing community newspaper in the North Bay. We offer a free publication of highest quality, focused entirely on local people, events and concerns. Over the past 17 years in operation, we have been successful at building great loyalty among readers and advertisers alike, because *we care about people and reporting what happens in our community*. Businesses need to advertise, but owners aren't always certain which is the best method.

Bar none, The Community Voice offers the best value for their advertising dollars, with highly competitive rates. We are currently seeking positive, highly motivated interns to train and build our advertising portfolio. If you enjoy people, care about your local community and want to use your "community voice" to build long-term rapport; if you are committed to assisting us in increasing our advertising portfolio with new and existing customers; and, if you are genuinely interested in helping businesses succeed, we want to talk with you!

What the internship entails:

- Thorough training in newspaper advertising and marketing.
- Creating synergetic marketing campaigns for small to medium businesses in Rohnert Park, Cotati and Penngrove.
- Business to Business; Door to Door; Direct marketing experience.
- Educated in effective sales techniques and ethics.
- Develop professional communication skills in dealing with business owners/CEOs.

A great career opportunity with an excellent commission structure.

Travel and reliable transportation required; territory throughout the Rohnert Park, Cotati, and Penngrove areas.

Email a resume and cover letter stating why you want to be part of The Community Voice team to [apply@thecommunityvoice.com](mailto:apply@thecommunityvoice.com) or call Yatin (707) 584-2222.