

GC Micro Inside Sales Representative

Join a firm that will treat you like a business partner and not like an employee! Join a sales team of fantastic people who are successful, professional, energetic and will help you achieve your personal and professional goals. Our outstanding sales team is the primary reason GC Micro is recognized nationally for exceptional service from both our corporate and government accounts since 1986.

GC MICRO continues to be one of California's most successful and award winning suppliers of computer hardware, software / IT products for over two decades. We are a national supplier of all major product lines including Apple, IBM, HP, Toshiba, Microsoft, Cisco and SUN. GC MICRO has received major awards from our customers and suppliers for excellent performance as well as national awards for our company leadership in the industry.

GC MICRO'S unique approach to business is chronicled in numerous newspapers, magazine articles, and on television. Working at GC MICRO with our motivating and inspiring team is like no other experience you can have. We will provide you the highest levels of professional and financial growth available anywhere. Our employees rave about our positive environment of teamwork and support. We develop sales professionals!

We are expanding our inside sales team and have the following sales position available:

Inside Sales Representative

You are a career motivated, self-starter with a positive attitude, using your sales talent to prospect and develop business over the phone with corporate and government procurement staff. The successful candidate will be providing superior customer service that includes helping to prepare quotes, researching customer accounts and providing sales support. As you progress you will be making outbound calls to present our company and develop business, responding to bids, sourcing products, providing product pricing and availability, and providing excellent customer service. Exceptional on-site sales training is provided

Benefits:

We believe our team is our most valuable asset. We offer an exceptional on-site sales training program and a very generous compensation plan based on experience and performance. We also offer paid medical and dental insurance, paid vacations, holidays and personal days.

Our on site exercise facility will help keep you in shape!

Applicant SHOULD BE LOCAL IN THE NORTH BAY AREA, as we will not relocate.

For more information about our company please visit www.gcmicro.com

Position: Full Time

Location: Petaluma, California

Desired Majors: All majors

Desired Class Level: Senior (90-160 units completed), Graduate Student, Recent Grad (within 1 year of grad), Alumnus (after 1 year of grad)

Job Function: Marketing/Sales

Duration: Full Time Mon – Fri

Approx. Hrs/Wk: 40 +

Travel Percentage: < 10%

Qualifications: Job Requirements :

- * Sales or customer service experience
- * Pleasant and confident phone voice
- * Strong verbal and written communication skills
- * Proficient using MS Office, email and the internet
- * Good organizational skills
- * Able to multi-task and set priorities
- * Able to use critical thinking skills in a variety of situations
- * Have a working knowledge of computer / IT products

Preferred Skills:

- * Inside sales / telesales experience

How to Apply: Please email resume to hr@gcmicro.com
When applying please reference: SSU Sales