

## TARGET EXECUTIVE TEAM LEADER

The **Executive Team Leader (ETL)** role is an **entry level manager**. An ETL will come into a target store and **run one area of the store** like, Logistics/supply chain, apparel/merchandising, guest service, human resources, security, food guest service, or general merchandise.

ETLs will have **3-4 direct reports** and **15-40 indirect reports**. The ETLs overall job is **leading this team** to execute a great looking area or a great running process.

Along with running our areas, an ETL will also take **Leader on Duty** shifts (LOD). This is where one ETL will be running the entire store for part of the day. An ETL can expect to be **LOD about 3-4 times per week**.

About **50% of our jobs are hands on**. We cashier, stock shelves, unload trucks, for clothing...we really work side by side with our guests and team.

The other **50% of our job is more behind the scenes**. This time is spent training and developing our teams and selves. This time is also spent strategically planning for our work areas.

An ETL works about **50 hours a week**. (Up to 60 hours a week during holidays) This will include **1 closing weeknight** a week and **1 weekday and weekend day off a week**. This will also include **working every other weekend (Friday, Saturday, Sunday)**.

**ETLs report to a Store Team Leader (STL)**. Each store will have anywhere from 4-20 ETLs and 1 STL all depending on volume. Most career paths are for ETLs to move into the STL role.