
SUMMARY OF QUALIFICATIONS

A successful health care executive with specific management experience in the development and administration of managed care systems. Management experience has included senior level positions in hospitals, Health Maintenance Organizations, Independent Practice Associations and Physician Management Companies. Specific skills and experience includes:

- * Marketing and business development
- * Negotiations with H.M.O.s & P.P.O.s
- * Physician organization development
- * Professional relations
- * Financial management
- * New business ventures

PROFESSIONAL EXPERIENCE

President and Principal
pmpm Consulting Group Inc.
Karen Taranto & Associates

Sacramento, CA
1/94 to present
1/93 to 12/93

Established and operate a health care consulting firm that specializes in the development and operation of integrated delivery systems, focusing on the physician and hospital components. Personally provide turnaround management leadership, organizational and operational assessment and corrective action plan development and implementation, contract negotiation, and serve as an expert witness regarding managed care.

Managed Care Consultant
Sutter Health

8/92 to 12/92
Sacramento, CA

President and Chief Executive Officer
Managed Care Systems, Inc.

3/90 to 8/92
Sacramento, CA

Founded and developed all operational components of this physician administrative service bureau providing administrative services for physicians in northern California. Services are provided for six I.P.A.s, including over 2,000 physicians and 85,000 H.M.O. members.

Executive Director
Sacramento Physicians Medical Group Network

3/84 to 8/92
Sacramento, CA

Co-founded California's largest I.P.A. covering four counties and 1,200 physicians. Negotiated eight capitated H.M.O. and thirty P.P.O. contracts to ensure the maintenance and growth of the individual physician's patient base.

Vice President Business & Market Development
American River Hospital

1/82 to 2/90
Carmichael, CA

This 260 bed, acute care hospital was affiliated with the Alta Bates Corporation. Responsible for strategic business and market development direction. Developed hospital/physician joint ventures, opened new satellite clinics, mental health centers and regional outpatient rehabilitation centers. Developed a successful physician recruitment program and hospital I.P.A.

Director Research & Planning

Group Health Service Plan dba Healthcare

5/73 to 12/81

Sacramento, CA

This was an 18,000 member federally qualified H.M.O. Wrote the original grant proposal to Department of Health Education and Welfare resulting in \$1.7 million in capital to launch a prepaid health plan in Sacramento. Obtained a contract from the State of California and implemented a Medical H.M.O. contract for 3,000 members.

Other Employment (1965 – 1973)

Consultant – Hospital Corporation of America, Nashville, TN

Research Associate – School of Medicine, U.C. Davis

Social Science Research Consultant – Argus Books, Sacramento, CA

Consultant, Health Care Survey – Sierra Technology Corp., Carmichael, CA

Research Coordinator – Children’s Hospital of Pittsburgh

Education:

Bachelor of Arts Degree, Political Science and Economics
Queens College, Flushing, N.Y.

Professional Associations:

- American Association Health Plans (AAHP)
- Healthcare Financial Management Association (HFMA)
- Medical Group Management Association (MGMA)
- Healthcare Executive of Greater Sacramento

Publications:

Health Care Utilization by Persons with Chronic Disabilities Who Have Been Vocationally Rehabilitated: Archives of Physical Medicine & Rehabilitation, V. 57 June 1976.

Health Care Utilization and Chronic Disability: Exchange 2:2 March/April 1974.

The Historical Treatment of the Child: 1966.