



Métier, Ltd.

Métier is an award-winning technology company offering exciting career opportunities for highly motivated individuals. A four-time INC company, we are one of the fastest growing privately held companies in the country. Métier's reputation for providing innovative, cutting-edge software and exemplary client service is unsurpassed in the industry. Métier's commitment to each employee's professional growth enables us to retain the smartest, most creative, energetic staff possible. We ensure that ongoing training and professional development is a top priority. For more information about Métier, please visit our website at www.metier.com.

Business Development Associate

We are recruiting highly motivated individuals to join our high-energy, results driven business development team. Through heavy outbound calling and targeted lead generation campaigns, the Business Development Associate's primary goal is to engage with senior-level executives to secure sales appointments.

The successful candidate will possess superior research skills, excellent presentation skills, the ability to quickly establish rapport with high-level executives both in person and on the telephone, and excellent writing skills. The successful candidate will enjoy taking ownership of his/her projects and excel in both individual projects and a team environment.

Requirements:

- Bachelor's degree with a proven record of success
- 6 months - 2 years of relevant experience (inside sales experience preferred)
- Excellent attention to detail
- Exceptional ability to immediately establish one's credibility with senior executives
- Excellent oral, written and interpersonal communication skills
- Candidates must be US citizens

This position is ideal for those who strive to be the best! Métier is built on a strong foundation of entrepreneurial spirit, focus, creativity, energy, and the desire to excel. Salary for this outstanding opportunity is based on experience and merit. We offer excellent health benefits, 401(k) plan, cell phone and daily travel reimbursement, and support the on-going technical training of our employees.

Métier's reputation for quality, value, performance, and integrity is unsurpassed in the technology industry. If you are interested in being part of this winning team, please email or fax resumes and cover letters including salary requirements to: jobs@metier.com

Métier, Ltd. does not discriminate on the basis of race, color, national origin, sex, age, disability, creed, religion, sexual orientation, or veteran status. Métier, Ltd. takes affirmative action to increase ethnic, cultural, and gender diversity; to employ qualified disabled individuals; and to provide equal opportunity to all employees.